

The Solutions Forum



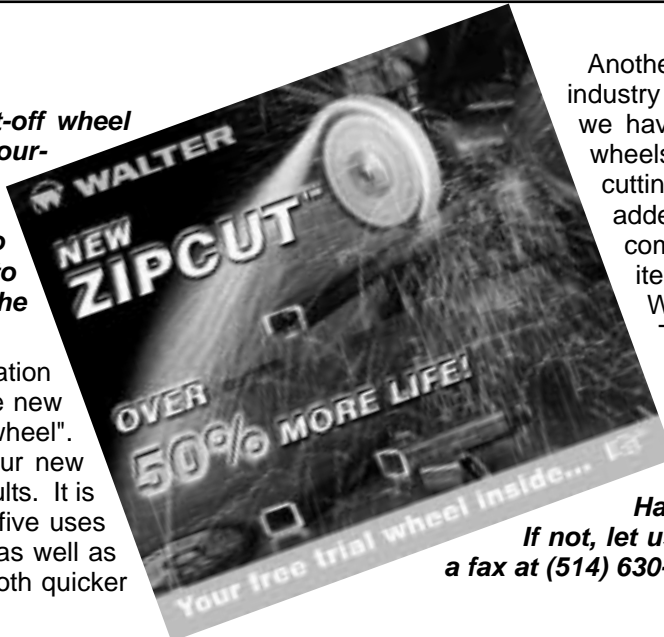
Solutions in metalworking

January 2002

Zipcut - success stories

The future of the newly developed Zipcut cut-off wheel looks very bright and feedback has been encouraging to date. Over 20,000 samples of the 4½" Zipcut were mailed to both distributors and end-users for them to try. Even those who didn't receive a sample are making requests to try them, since they've seen the results of the tests done with the new Zipcut.

One foreman working in the Quebec transportation industry has said that since his team has tried the new Zipcut, "they only want to work with that cut-off wheel". He went on to say "We have effectively tried your new Zipcut wheel and we have obtained very good results. It is very efficient to cut stainless steel." His team of five uses the Zipcut to cut through ¾" stainless steel bolts as well as other various steel pieces. He finds that it cuts both quicker and easier, saving his team both time and money.



Another end-user, a maintenance worker in the forestry industry in Northern Ontario, says "This is the best wheel we have ever used. [It] lasts twice as long as other wheels." His application for the new Zipcut is mostly cutting ¼" mild steel for exhaust systems. He also added that the Zipcut does the job well compared to competitive wheels. He's going to carry it as a stock item for his team of 6 employees who currently use Walter 4½" grinders, grinding wheels and Bolt Out. This thoughtful gentleman closes by stating "If a product isn't good, I don't say anything. But if a product is good, I make a point of letting the company know." Thanks, Gary!

**Have you had your chance to try the new Zipcut?
If not, let us know by requesting a sample. Just send us
a fax at (514) 630-2828 or email us at walter@jwalter.ca.**