

The Bucket Program

An exclusive and powerful program

that will help you reduce your overall product cost, improve productivity and reduce or eliminate unsafe working habits.



WALTER
Surface Technologies

Only the best.™

Simple, Easy Way to Gather Data and Make Recommendations.



Today's competitive marketplace makes it essential for companies to adapt to new realities and evaluate ways to improve performance, productivity and to make daily operations more cost-effective.

As the global industry leader in metalworking technologies, Walter has developed the Bucket Program as a non-intrusive way to analyze usage and help you reach these targets in your abrasive and tooling operations.

Done in your working environment, based on your challenges.



HOW DOES IT WORK?

STEP 1 – Current process evaluation and data collection

We will leave 5 gallon buckets to collect used, discarded abrasives at key work stations. This provides a snapshot of your current usage and allows us to identify potential areas for improvement. Typically, we ask that you use your current supplier for 1-2 weeks.

STEP 2 – New process evaluation using only Walter products

After analysis, our Territory Manager will provide recommendations to optimize abrasive usage and working processes using Walter products. We will then leave the buckets and collect used Walter abrasives and operator feedback for the same duration as step 1.

RESULTS – Documented cost savings report and recommendations

We will then present you with a report highlighting estimated annual savings and make recommendations on process improvements and safer working practices.

If we can't prove savings, we will credit the difference!

APPROVED BY:

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Customer Name

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Signature

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Territory Manager

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Signature

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Date